

Company announcement from SGL Group ApS

27 March 2024

Company announcement no. 11

Annual Report 2023

Today, SGL Group ApS has published its Annual Report for 2023.

SGL Group - Pro Forma Annual Results

To ensure like-for-like comparability of financial performance following the acquisition of the Scan Global Logistics Group by CVC Funds on 23 May 2023, we present Pro Forma Full Year Results (refer to pages 4-28 in the Annual Report) comprising financial statements for the period 1 January 2023 to 31 December 2023, including comparative period, as if no transaction had occurred.

The Group continues to deliver solid results through its resilient business model and SGL has achieved continued commercial momentum with the expansion into new countries combined with sustained progress on M&A integrations as well, bringing further diversification for SGL in terms of geography and capabilities.

- For SGL Group, the full year Revenue was EUR 2,022m compared to EUR 3,332m in 2022; a decrease of 39%, primarily driven by lower freight rates and lower volumes; both in line with expectations and current market conditions.
- 2023 Gross Profit amounted to EUR 469m, on par with 2022. Gross Margin amounted to 23.2%, compared to 14.1% in 2022. Despite top-line decline, in particular, non-cyclical industries like aid & relief, government & defence, pharma, food & additives combined with several significant projects within certain complex industries and solid Ocean activities has contributed to the resilient Gross Profit of 2023. However, offset by the slowdown on the Trans-Pacific trade impacting both Asia and North America.
- EBITDA Before special items amounted to EUR 193m for the full year of 2023, a decline of 9% from EUR 211m in 2022. EBITDA margin before special items was realised at 9.5% in 2023; an increase of 3.2%-points compared to 6.3% in 2022.
- Result for the year amounted to EUR 21m when excluding costs related to the acquisition of SGL Group by CVC Funds, compared to EUR 63m in 2022, primarily driven by the operating performance and net financial items.
- Further, SGL Group has published its Pro Forma Sustainability Report for 2023. The full report can be downloaded at <https://www.scangl.com/investor/sustainability-report/>

SGL Group – Reported Annual Results

Reported Full Year Financial Results comprise financial statements for the period 1 January 2023 to 31 December 2023, but only including the operational activities of the Scan Global Logistics Group as of closing of the acquisition of Scan Global Logistics 23 May 2023 (refer to pages 30-138 in the Annual Report).

- 2023 Revenue amounted to EUR 1,162m with Gross Profit of EUR 269m and a gross margin of 23.1%. In 2023, the Group delivered solid results through its resilient business model and displayed gross profit resilience through-out 2023, driven by a growing customer base, higher share of wallet and the utilisation of the dynamics of the mix in the business with highly diversified end-markets. Gross profit is further driven by solid Ocean activities combined with increased focus on complex projects. However, offset by the slowdown on the Trans-Pacific trade impacting both Asia and North America, which resulted in an EBITDA Before Special Items of EUR 102m; EBITDA margin before special items margin of 8.8%.

The Annual Report 2023, covering both pro forma full year results and reported full year result, can be downloaded via <https://www.scangl.com/investor>

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This information is information that SGL Group ApS is obliged to make public pursuant to the EU Market Abuse Regulation and the Swedish Securities Market Act. The information was submitted for publication by the above-mentioned persons at 08.00 CET on 27 March 2024.