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Press release

Scan Global Logistics expands into Tanzania to complete its access to East Africa

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In the photo: SGL team in Tanzania

Scan Global Logistics (SGL) further strengthens its strategic position in East Africa by opening its first office in Dar Es Salaam, Tanzania, a major regional gateway. Access to the Port of Dar es Salaam offers SGL an advantage in serving landlocked countries such as Rwanda, Burundi, Zambia, and the Democratic Republic of Congo, unlocking new opportunities for cross-border logistics solutions.

Copenhagen, February 3, 2025: A new market has been added to SGL's continuously expanding footprint with the opening of its first office in Dar Es Salaam, Tanzania. This new market entry solidifies SGL's position in East Africa, enabling it to serve the growing needs of a key economic hub while enhancing its presence in a rapidly developing region.

A physical presence in Tanzania enables the ambitious logistics provider to build stronger relationships with local businesses, governments, and NGOs, fostering trust and enhancing collaboration. With a local office, SGL can provide efficient customs clearance and deliver reliable last-mile services to meet the region's growing needs.

Stepping into untapped market potential

Tanzania's expanding trade in agriculture, mining, and infrastructure – including roads, railways, and ports – has created an increasing demand for logistics providers who can navigate diverse and evolving supply chain needs. SGL aims to leverage this rapidly growing economy to position itself as a preferred partner for businesses in these sectors.

Lars Syberg, CEO EMEA excl. Nordics expands on why Tanzania is an attractive market for SGL: *'I believe the Tanzanian market has a growing need for a strong local presence, and this investment positions us better to support our overseas partners. The timing is right for SGL to establish itself here, enabling us to accommodate the significant growth we anticipate in the East African region. Moreover, it ensures that we uphold the high standards we deliver in both origin and destination markets.'*

Adapting to growing customer demands

Jan Andersson will be the Managing Director and lead a team ready to provide tailor-made solutions for local, regional, and global customers.

On why SGL is opening in Tanzania, Jan Andersson says:

'I'm looking forward to entering the Tanzanian market, as it enables us to meet the growing demand from our customers. Since we entered Kenya one year ago, it has become evident that many of our customers also have branches in Tanzania, presenting us with clear growth opportunities. I look forward to leading

our efforts in Tanzania with the entrepreneurial spirit deeply rooted in our DNA, ensuring we deliver innovative solutions tailored to our customer's needs.'

In Tanzania, SGL will provide flexible and reliable end-to-end solutions for ocean, air, project, road, warehousing, customs clearance, domestic, and transit services to landlocked countries.

About Scan Global Logistics

Scan Global Logistics has a defined purpose of uncomplicating the world of logistics every day. As a fullservice logistics provider, the company has a global track record to prove it. SGL offers end-to-end logistics solutions with a broad range of services across air, ocean, rail, road, warehousing or any combination thereof.

Deeply rooted in the company's DNA is a 'can-do-attitude' to see every challenge as an opportunity to do more, better, and learn. With a global network spanning six continents and over 4500 employees across +190 offices, the company works closely together to offer worldwide customised solutions. While doing so, SGL insists on creating a meaningful workplace rooted in the company's guiding virtues of Respect, Integrity, Entrepreneurship and Fun. For further information, visit <u>www.scangl.com</u> and <u>LinkedIn</u>.

For further inquiries, please contact:

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